



700-651^{Q&As}

Cisco Collaboration Architecture Sales Essentials

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QUESTION 1

Which option lists the messaging and meeting packages of Cisco Spark?

- A. S1, S2, and S3
- B. M1, M2, and M3
- C. Flex1, Flex2, and Flex3
- D. C1, C2, and C3

Correct Answer: B

QUESTION 2

Which option does team collaboration refer to?

- A. all tools that allow members of a team single outlets for collaboration together on projects
- B. specific and limited tools that allow members of a team multiple outlets for collaboration together in projects
- C. specific tools that allow members of a team multiple outlets for storing isolated content on projects
- D. all tools that allow members of a team multiple outlets for collaboration together on projects

Correct Answer: D

QUESTION 3

Which option is the only constant in the workplace?

- A. way people work
- B. way information is shared
- C. way humans interact with each other
- D. way video infrastructure communicates

Correct Answer: D

QUESTION 4

Which SWSS offer allows customers to choose the right level of service for on-premises, cloud, and hybrid environments?

- A. Enhanced SWSS



- B. Unified Communications SWSS
- C. Lifecycle SWSS
- D. Cisco Spark and WebEx SWSS

Correct Answer: D

QUESTION 5

Which option is the average cost to hire an employee in the United States?

- A. 5 thousand dollars
- B. 10 thousand dollars
- C. 25 thousand dollars
- D. 20 thousand dollars

Correct Answer: C

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