



700-701^{Q&As}

Cisco Application Centric Infrastructure for Account Managers

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QUESTION 1

How many I/O module slots are available in the Cisco Nexus 9504 Switch?

- A. 4 slots
- B. 3 slots
- C. 2 slots
- D. 1 slot

Correct Answer: A

Reference:

http://www.cisco.com/c/en/us/td/docs/switches/datacenter/nexus9000/hw/n9504_hig/b_n9504_hardware_install_guide/b_n9504_hardware_install_guide_chapter_01.html (see the first table on the page, second row, first column)

QUESTION 2

Which customer requirement is addressed by an ACI solution?

- A. Big data analytics
- B. Database performance improvement
- C. Server consolidation
- D. Virtual and physical workloads

Correct Answer: D

Reference: <http://www.cisco.com/c/en/us/solutions/collateral/data-center-virtualization/application-centric-infrastructure/white-paper-c11-731999.html> (main features, see 4th bullet)

QUESTION 3

Which statement about the ACI programmability is true?

- A. The ACI is programmable with a Cisco mobile app.
- B. The ACI is programmable with Cisco add-on API bundle.
- C. The ACI is programmable with Cisco proprietary API.
- D. The ACI is programmable with open API using industry-standard methods

Correct Answer: B



QUESTION 4

What is a Cisco Nexus 9300 Series Switch?

- A. An all-in-one SDN solution
- B. A modular switch
- C. A virtual software switch
- D. A fixed top-of-rack switch

Correct Answer: D

The Cisco Nexus 9300 platform consists of fixed-port switches designed for top-of-rack (ToR) and middle-of-row (MoR) deployment in data centers that support enterprise applications, service provider hosting, and cloud computing environments. The switches are Layer 2 and 3 nonblocking 10 and 40 Gigabit Ethernet and Fibre Channel over Ethernet (FCoE)-capable switches with up to 2.56 terabits per second (Tbps) of internal bandwidth. Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/datasheet-c78-729405.html>

QUESTION 5

Which option is often an advantage of "selling higher" when moving from operations level to management and executive levels?

- A. Create business initiatives.
- B. Manage executive expectations.
- C. Influence corporate vision and strategy.
- D. Uncover opportunities earlier in the business cycle.

Correct Answer: A

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