



700-701^{Q&As}

Cisco Application Centric Infrastructure for Account Managers

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QUESTION 1

How many APICs are recommended by Cisco for a Cisco ACI fabric?

- A. 6
- B. 5
- C. 4
- D. 3
- E. 2
- F. 1

Correct Answer: E

Reference:

http://www.cisco.com/c/en/us/td/docs/switches/datacenter/nexus9000/hw/aci_hig/b_aci_hardware_install_guide/b_aci_hardware_install_guide_chapter_010.html (See step 1)

QUESTION 2

Which customer initiative is relevant for an ACI sales opportunity?

- A. Data center space reduction
- B. Power and cooling costs reduction
- C. Application acceleration
- D. Data center upgrades

Correct Answer: C

Reference: <http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems-management/aci-fabric-controller/at-a-glance-c45-729864.pdf> (page 1, first para)

QUESTION 3

Which two statements about the Cisco Nexus 9000 Switch operating system are true? (Choose two.)

- A. Operates as a Cisco APIC during a Cisco APIC outage
- B. Operates in NXOS mode without Cisco APIC
- C. Operates in ACI mode with Cisco APIC
- D. Operates in the same mode as the directly connected switch



Correct Answer: BC

Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/datasheet-c78-729404.html> (cisco nx-os software overview, see the bullets)

QUESTION 4

When ACI is positioned as a business solution, which stakeholders often influence application budget and solution decisions?

- A. Customer network operations center
- B. Customer finance officers
- C. Customer lines of service
- D. Customer lines of business

Correct Answer: B

QUESTION 5

Which two switch port count options are available on the Cisco Nexus 9300 Series Switch? (Choose two.)

- A. 96 ports
- B. 48 ports
- C. 24 ports
- D. 72 ports
- E. 128 ports

Correct Answer: AB

Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/datasheet-c78-729405.html> (see table 1)

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