



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

QUESTION 2

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.
- B. Cisco's investment in RandD to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them takes the lead in the development of enterprise security solutions.

Correct Answer: BD

QUESTION 3

Which two characteristics differentiate the Meraki Dashboard from competing network management interfaces? (Choose two.)

- A. Centralized single pane of glass for access and management
- B. Instantaneous access to virtualized applications
- C. Built-in live chat for on-demand troubleshooting support
- D. Intuitive cloud-based user interface
- E. Comprehensive aggregator of multi-vendor networks

Correct Answer: AD



QUESTION 4

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats
- B. Limit secure access to growing set of Cloud applications
- C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud
- D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- E. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

QUESTION 5

Which statement represents increasing sophistication in security threat landscape?

- A. 25% of users spent their work time off network
- B. 85% of intrusions are not discovered for weeks
- C. 28% of top security constrains is product compatibility
- D. 50B devices connected by 2020 (66% mobile)

Correct Answer: D

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