



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which two tools allow administrator to maximize the security of their Dashboard management accounts? (Choose two.)

- A. Captcha challenge-response tests
- B. Local (direct) access only policies
- C. Role-based administration
- D. Biometric authentication
- E. Two-factor authentication

Correct Answer: CE

QUESTION 2

Which two statements regarding Wi-Fi simplicity of Mobility Express are true? (Choose two.)

- A. Additional dedicated controller appliance required to manage up to 25 access points
- B. Provides enterprise features for larger deployments
- C. Tunnels Guest traffic to a central site
- D. Activities enterprise best practice settings by default
- E. Can deploy a "set and forget" Wi-Fi network for SMB in minutes

Correct Answer: AC

QUESTION 3

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Logical upgrade and replacement for the Cisco Catalyst 2960-Plus, at the same price
- B. Contains advanced encryption functionality
- C. Built for large scale deployments
- D. Niche business functionality
- E. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace

Correct Answer: BD

QUESTION 4



Which three statements describe Cisco Aironet 1815 Series Access Points? (Choose three.)

- A. The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than \$5/AP/ month)
- B. An ideal solution for large organizations
- C. Offers next-generation 3x3 MIMO with Wave 2 802.11ac
- D. Easy to deploy and manage with Cisco Mobility Express
- E. Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2
- F. Ideal for organizations looking to address growth but have budget restrictions

Correct Answer: CDF

QUESTION 5

What is Meraki's core vision and value proposition?

- A. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To lead in the invention and development of the industry's most advanced information technologies
- D. To shape the future of the internet by creating opportunities for the investors and ecosystem partners

Correct Answer: A

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