# 700-751<sup>Q&As</sup>

Cisco SMB Product and Positioning Technical Overview

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**QUESTION 1**

What does Cisco\'s Enterprise class SMB switch web UI provide?

A. Interactive dashboard for key metrics at-a-glance

B. Secure and Consistent onboarding experience

C. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play

D. Cisco Prime Infrastructure manageability

Correct Answer: C

**QUESTION 2**

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

A. Logical upgrade and replacement for the Cisco Catalyst 2960-Plus, at the same price

B. Contains advanced encryption functionality

C. Built for large scale deployments

D. Niche business functionality

E. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace

Correct Answer: BD

**QUESTION 3**

How is an Organization defined within the context of the Meraki Dashboard?

A. It serves as the boundary of the account\'s administrative domain, including license, inventory, and user management.

B. It is defined by the user\'s network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.

C. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.

D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Correct Answer: C

**QUESTION 4**

What is the key architectural component that allows Cisco Meraki\'s data centers to be fully HIPAA and PCI compliant?

A. Layer 7 application fingerprinting

B. Controller and server-free design

C. Out-of-band control plane

D. Non-existent command line interface

Correct Answer: C

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**QUESTION 5**

How do Cisco catalyst SMB switches enable new business outcomes?

A. Power over Ethernet (PoE) to allow the network to keep running during power outages.

B. Significant Reduction in cabling cost

C. Fully mobility enabled

D. Highly scalable architecture

Correct Answer: C

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