



# 700-751<sup>Q&As</sup>

Cisco SMB Product and Positioning Technical Overview

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### QUESTION 1

What is the interface used to access the Cisco Meraki Dashboard?

- A. Cisco IOS command line interface (CLI)
- B. Secure Shell (SSH)
- C. Web browser
- D. Terminal (mac) or Command Prompt (Windows)

Correct Answer: C

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### QUESTION 2

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. 100% centralized cloud management
- B. Secure remote collaboration
- C. Built-in SD-WAN
- D. Extending voice to small office and teleworker
- E. Unified Threat Management

Correct Answer: BD

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### QUESTION 3

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.
- B. Cisco's investment in RandD to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them takes the lead in the development of enterprise security solutions.

Correct Answer: BD

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### QUESTION 4



Which two architectural approaches are regarding to hyperconvergence? (Choose two.)

- A. Hybrid Cloud Management
- B. Siloed and disaggregated management
- C. scale-out unstructured data repositories
- D. HX Data Platform
- E. computational fluid dynamics (CFD)

Correct Answer: BD

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#### QUESTION 5

Which statement is true regarding cloud, mobile and big-data disruption of existing business models?

- A. 100% of the business networks analyzed by Cisco teams have traffic going to websites that most malware.
- B. 84% of enterprises are experiencing endpoint device growth in remote sites.
- C. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- D. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.

Correct Answer: C

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