



700-755^{Q&As}

Cisco Small Business Technical Overview

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QUESTION 1

Which three product families comprise the Meraki Go network stack? (Choose three)

- A. Access points
- B. Security content filters
- C. Network routers
- D. Security gateway and firewall
- E. Network switches

Correct Answer: ADE

QUESTION 2

How has small business response time to cyberattacks changed?

- A. 74% of small businesses say their time to respond has either increased or stayed the same.
- B. 91 % of small businesses say their time to respond has increased.
- C. 22% of small businesses say their time to respond has decreased.
- D. 36% of small businesses say their time to respond has stayed the same.

Correct Answer: A

Explanation: According to a research report by Cisco and Ponemon Institute¹, only 26 percent of small businesses said their time to respond to a cyberattack has decreased in the past 12 months. The rest said their time has either increased or stayed the same.

QUESTION 3

What separates Cisco Meraki from its competitors?

- A. kit obtained via promotional seminars can be added and integrated to POC kit to enhance the service offering
- B. the cloud architecture and product experience itself
- C. testing the gear live by attending marketing webinars
- D. dedicated team and the Cisco Meraki sales specialist attend every whiteboarding session to better illustrate complex topics

Correct Answer: B



QUESTION 4

What are the two Meraki licensing models for organizations\\'? (Choose two)

- A. Cloud Dashboard licensing
- B. Per-device licensing
- C. Advanced Security licensing
- D. Co-termination licensing
- E. Enterprise Network licensing

Correct Answer: BD

QUESTION 5

Combining a Cisco Meraki MR access point and MS switch solution provides which additional functionality over pairing with a Cisco Catalyst?

- A. automated MDM onboardmg
- B. centralized management and configuration
- C. Layer 7 application fingerprinting
- D. remote cable troubleshooting

Correct Answer: D

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