



700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

Correct Answer: BD

QUESTION 2

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

Correct Answer: AB

QUESTION 3

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates
- B. App process information
- C. App access control
- D. App dependency map
- E. Hardware packages

Correct Answer: D

QUESTION 4



Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

Correct Answer: AC

QUESTION 5

Which Cisco value is demonstrated by the fact that Cisco advanced threat solutions block emerging and persisting threats quickly?

- A. protection
- B. agility
- C. time-to-value
- D. scalability

Correct Answer: A

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