



# 700-760<sup>Q&As</sup>

Cisco Security Architecture for Account Managers

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### QUESTION 1

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Correct Answer: AD

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### QUESTION 2

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

Correct Answer: BE

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### QUESTION 3

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Web Security
- C. Remote Access VPN
- D. ThreatGrid
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. Next-Generation Intrusion Prevention System (NGIPS)

Correct Answer: ABG

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#### QUESTION 4

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

Correct Answer: BD

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#### QUESTION 5

What are two steps customers can take to evolve to a trust-centric security philosophy? (Choose two.)

- A. Limit internal access to networks.
- B. Require and install agents on mobile devices.
- C. Always verify and never trust everything inside and outside the perimeter.
- D. Block BYOD devices.
- E. Only grant access to authorized users and devices.

Correct Answer: AE

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