



700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

Correct Answer: CD

QUESTION 2

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

Correct Answer: BE

QUESTION 3

Which three products are in Cisco's Web and Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

Correct Answer: BDF



QUESTION 4

Which option is a challenge that is often faced by small businesses when considering security solutions?

- A. Enterprise-level firewalls
- B. Limited budget
- C. Large numbers of overseas employees
- D. Solutions that lack email security

Correct Answer: B

QUESTION 5

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

Correct Answer: AC

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