



700-801^{Q&As}

IoT Sales Fundamentals

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QUESTION 1

Which two options are Cisco Connected City solutions? (Choose two)

- A. Workspaces (Smart Spaces and REGS).
- B. SCC Infrastructure Management.
- C. Connected Public Parks.
- D. Connected Environment and Sustainability

Correct Answer: AB

QUESTION 2

Which two options are challenges to delivering data efficiently into the cloud? (Choose two.)

- A. Information is demanded quickly and in large quantities.
- B. The fog blocks some data from entering the cloud.
- C. Bandwidth is not accessible from all entering the cloud.
- D. The cloud is not accessible from all locations.

Correct Answer: AC

QUESTION 3

Which option is one of the primary challenges that customers face with the increasing amount of data that is generated by connected devices?

- A. establishing which employees get to use the data
- B. transforming the data into meaningful insight
- C. not enough workers to analyze the data
- D. accumulate rig worker-relate a data

Correct Answer: B

QUESTION 4

Which benefit can a city gain from the Cisco internet of Things?

- A. Lower poverty rates of citizens



- B. More community-focused events
- C. Minimized effects of global warning
- D. Shortened time for EMS response.

Correct Answer: D

QUESTION 5

Which option is one of the benefits of Cisco IOxto customers in the transportation industry?

- A. increased use of sustainable energies for transportation.
- B. fail-safe collision avoidance.
- C. increased number of commercial flights.
- D. less worker time spent in hazardous locations.

Correct Answer: B

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