



**Cisco IoT Manufacturing Account** 

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### **QUESTION 1**

In which manufacturing business domains are Connected Factory solutions implemented?

- A. cell/area zone, factory zone, machine zone
- B. cell/area zone, plant, demilitarized zone, enterprise zone
- C. plant, jump zone, demilitarized zone
- D. plant, jump zone, demilitarized zone, danger zone

Correct Answer: B

### **QUESTION 2**

In which two ways can you start conversations with Plant Engineering Managers? (Choose two.)

- A. Talk about real-time mobile diagnostics.
- B. Talk about the percent of energy coverage.
- C. Talk about extending wireless to production use cases.
- D. Talk about thwarting attacks and security breaches.

Correct Answer: AC

### **QUESTION 3**

Secure production access is an important success metric for Plant IT Directors. In the Internet of Things, which four options achieve secure production access? (Choose four.)

- A. increased uptime
- B. reduced IP theft
- C. risk reduction
- D. reduced downtime
- E. increased safety
- F. faster new product introduction

Correct Answer: BCDE

# **QUESTION 4**



In which two ways can you start conversations with Plant IT Directors? (Choose two.)

- A. Talk about reducing downtime.
- B. Talk about thwarting attacks and security breaches.
- C. Talk about converging networks.
- D. Talk about having fine control over third-party network access.

Correct Answer: BD

## **QUESTION 5**

Which three challenges did the company face in the motorcycle manufacturer case study? (Choose three.)

- A. deploy wireless for instant visibility
- B. accelerate new product introduction
- C. implement flexible manufacturing
- D. reduce plant downtime
- E. reduce product theft
- Correct Answer: ABC

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