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Cisco IoT Manufacturing Account

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QUESTION 1

Which three options was the solution composed of in the auto manufacturer case study? (Choose three.)

A. implement a unified network securitySystem

B. launch of new wireless network

C. organize planlayouts via wireless tooling

D. deployment of AeroScout T2 tags

E. use of Ethernet! I/O to integrate machinery

Correct Answer: ACE

QUESTION 2

Which four actions are included in the next steps to talk to customers about Cisco Internet of Things solutions? (Choose four.)

A. Ask for recommendations.

B. Talk to the customer\\'s team.

C. Identify customer project locations and sell to them.

D. Build a business case.

E. Discuss a discovery workshop.

F. Perform a proof of concept.

Correct Answer: ACDF

QUESTION 3

At the highest level, what does Cisco Connected Factory Wireless enable everyone in a plant to access?

A. enterprise and internet resources

B. factory floor data

C. Facebook

D. data management applications

Correct Answer: A

QUESTION 4

Which four people are important decision-makers in the manufacturing environment? (Choose four.)

A. Director of Marketing

B. Automation Controls Director

C. Plant Engineering Manager

D. Plant IT Director

E. Safety Director

F. Executive Director

G. Facilities Manager

Correct Answer: BCDG

QUESTION 5

In which three ways does the Cisco Internet of Things help customers to be more safe? (Choose three.)

A. increased production efficiency

B. threat detection and mitigation

C. greater productivity

D. device configuration assurance

E. user and device identity

Correct Answer: BDE

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