



# 700-802<sup>Q&As</sup>

Cisco IoT Manufacturing Account

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#### QUESTION 1

The Internet of Things is described as the driver for the fourth industrial revolution. Which three options are important drivers of this revolution? (Choose three.)

- A. Manufacturers are consolidating factories.
- B. Factories are growing off-shore.
- C. Companies are moving toward robotic advancements.
- D. Companies are turning toward Ethernet.
- E. Manufacturers are moving to big data for answers.

Correct Answer: ACE

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#### QUESTION 2

In addition to devices, hardware, software, and services, what are additional sales opportunities for Cisco partners?

- A. maintenance
- B. buildings
- C. sensors
- D. construction equipment

Correct Answer: A

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#### QUESTION 3

What does the Cisco Connected Factory Energy Management solution primarily help customers to do?

- A. Make money
- B. Save money
- C. Be safer
- D. Budget money.

Correct Answer: B

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#### QUESTION 4

In which zone does Cisco Connected Factory Security help to protect the manufacturing environment?



- A. logistics network
- B. danger zone
- C. area control zone
- D. demilitarized zone
- E. enterprise business applications zone

Correct Answer: C

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#### QUESTION 5

Which four people are important decision-makers in the manufacturing environment? (Choose four.)

- A. Director of Marketing
- B. Automation Controls Director
- C. Plant Engineering Manager
- D. Plant IT Director
- E. Safety Director
- F. Executive Director
- G. Facilities Manager

Correct Answer: BCDG

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