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QUESTION 1

Opportunities to sell the Internet of Things usually exist around an event. Which three customer initiatives signal an IoT opportunity? (Choose three.)

A. building a new plant

B. implementing new employee benefits

C. upgrading or replacing automation systems

D. replacing a machine on the manufacturing line

E. expanding an existing production facility

Correct Answer: ADE

QUESTION 2

Which three solution elements were deployed in the tractor manufacturer case study? (Choose three.)

A. IP cameras

B. AeroScout T2 tags

C. mounted exciters

D. MobileView software

E. RockWell automation

Correct Answer: ACE

QUESTION 3

What does Cisco Connected Factory Security primarily help customers to do?

A. Make money.

B. Save money.

C. Be safer.

D. Budget money.

Correct Answer: C

QUESTION 4

In which manufacturing business domains are Connected Factory solutions implemented?

A. cell/area zone, factory zone, machine zone

B. cell/area zone, plant, demilitarized zone, enterprise zone

C. plant, jump zone, demilitarized zone

D. plant, jump zone, demilitarized zone, danger zone

Correct Answer: B

QUESTION 5

Which four people are important decision-makers in the manufacturing environment? (Choose four.)

A. Director of Marketing

B. Automation Controls Director

C. Plant Engineering Manager

D. Plant IT Director

E. Safety Director

F. Executive Director

G. Facilities Manager

Correct Answer: BCDG

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