



# 700-805<sup>Q&As</sup>

Cisco Renewals Manager (CRM)

**Pass Cisco 700-805 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/700-805.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

What is the future state goal of licensing at Cisco?

- A. Smart License
- B. Standby License
- C. Classic PAK
- D. Right to use

Correct Answer: A

---

#### QUESTION 2

Which two factors drive subscription value for customers? (Choose two)

- A. up to date security protection
- B. bundling of software and hardware
- C. freeware offers
- D. training access
- E. continuous access to innovation

Correct Answer: C

---

#### QUESTION 3

Which services are contained in the CX portfolio?

- A. Support Services, Business Critical Services, Professional Services and Managed Services
- B. Support Services, Business Critical Services and Professional Services
- C. Support Services and Business Critical Services
- D. Support Services, Business Critical Services, Professional Services, Managed Services, and Learning Services

Correct Answer: D

---

#### QUESTION 4

What is the ATR on a \$10,000 one year recurring revenue contract?

- A. \$10,000



- B. 10% of \$10,000
- C. \$10,000 divided by 12
- D. \$1,200

Correct Answer: C

---

#### QUESTION 5

Which of the Cisco Security product offerings focuses on identifying abnormal or suspicious network behaviors?

- A. Meraki
- B. Stealth watch
- C. Tetration
- D. App Dynamics

Correct Answer: B

[700-805 VCE Dumps](#)

[700-805 Practice Test](#)

[700-805 Exam Questions](#)