



# 700-826<sup>Q&As</sup>

Cisco IoT Essentials for Account Managers

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### QUESTION 1

Which class 1 div 2 Industrial Wireless Access Point is purpose-built for hazardous environments?

- A. 1552H
- B. IW6300
- C. IW3702
- D. MR20

Correct Answer: A

The Cisco Aironet 1552H Outdoor Access Point is specifically designed for hazardous environments and is Class 1 Division 2 certified. This makes it suitable for areas where explosive gases, vapors, or liquids might exist under abnormal conditions, providing reliable wireless connectivity in potentially hazardous industrial settings. References: This information is detailed in Cisco's product specifications for the Aironet 1552H, highlighting its design and certification for use in hazardous locations.

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### QUESTION 2

What are the two primary areas of IoT hardware investment in Oil and Gas? (Choose two.)

- A. automation of back-office processes
- B. scheduling for truck deliveries and maintenance
- C. gas station automation
- D. improve operational excellence, health, safety, and environmental control
- E. cybersecurity threat prevention, detection, and response

Correct Answer: DE

In the Oil and Gas sector, two primary areas of IoT hardware investment are improving operational excellence, health, safety, and environmental control (HSE), and cybersecurity threat prevention, detection, and response. Investment in IoT technologies in these areas is critical to enhance overall operational efficiencies, ensure compliance with safety and environmental regulations, and protect infrastructure from cyber threats, which are increasingly prevalent in the industry. References: These focus areas align with industry trends where enhancing operational safety and securing critical infrastructure are prioritized to mitigate risks and improve performance in the volatile environments typical of oil and gas operations.

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### QUESTION 3

Which types of devices are able to be connected in an Extended Enterprise solution?

- A. Data centers, desk phone
- B. Webex, sensors



- C. IP cameras, sorters
- D. Smart meters, actuators

Correct Answer: D

In an Extended Enterprise solution, the types of devices that can be connected typically include those that extend the functionality of the enterprise beyond its traditional boundaries. Smart meters and actuators are examples of such devices. Smart meters provide critical data for utility management and optimization, while actuators play a key role in automating processes and systems, both crucial for expanding the enterprise's operational capabilities into more distributed and dynamic environments. References: The answer reflects an understanding of extended enterprise architectures, where the integration of various IoT devices like smart meters and actuators supports extended operational efficiency and data-driven management.

#### QUESTION 4

Who is the typical buyer for Extended Enterprise Solutions?

- A. CSO
- B. OT
- C. IT
- D. Industrial Systems Integrators

Correct Answer: C

The typical buyer for Extended Enterprise Solutions within organizations is often the IT department. IT professionals are responsible for ensuring the seamless integration and management of enterprise solutions that extend beyond the traditional office space into areas like remote locations, branch offices, and other off-campus environments. They handle the oversight of deploying, managing, and securing the extended network to support the organization's operational needs. References: This answer is derived from understanding the roles within organizations where IT departments are typically tasked with overseeing and implementing technology solutions that support broader business operations, including extended enterprise environments.

#### QUESTION 5

Which Industrial Routing device is purpose-built for remote and mobile deployments such as first responders and mass transit vehicles?

- A. IG30R
- B. IR1800
- C. IR7200
- D. IR8100

Correct Answer: C

The Cisco Industrial Router 7200 (IR7200) series is purpose-built for remote and mobile deployments, making it well-suited for applications like first responders and mass transit vehicles. This device is designed to provide reliable,



secure,

and robust connectivity in mobile or remote settings, ensuring continuous communication and data transfer essential for critical operations in these environments.

References: The information is derived from Cisco's product literature on the IR7200, which specifies its capabilities and intended use cases, particularly emphasizing its suitability for challenging and mobile deployments.

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