

700-826^{Q&As}

Cisco IoT Essentials for Account Managers

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QUESTION 1

Which class 1 div 2 Industrial Wireless Access Point is purpose-built for hazardous environments?

- A. 1552H
- B. IW6300
- C. IW3702
- D. MR20

Correct Answer: A

The Cisco Aironet 1552H Outdoor Access Point is specifically designed for hazardous environments and is Class 1 Division 2 certified. This makes it suitable for areas where explosive gases, vapors, or liquids might exist under abnormal conditions, providing reliable wireless connectivity in potentially hazardous industrial settings. References:This information is detailed in Cisco\\'s product specifications for the Aironet 1552H, highlighting its design and certification for use in hazardous locations.

QUESTION 2

Which wireless technology is ideal for a customer requiring a low cost of ownership and high control over networks and SLAs?

- A. LoRaWAN
- B. 5G
- C. 4G
- D. Cisco Ultra-Reliable Wireless Backhaul

Correct Answer: A

LoRaWAN (Long Range Wide Area Network) is ideal for customers requiring a low cost of ownership and high control over networks and Service Level Agreements (SLAs). This wireless technology offers low-power, wide-area network solutions that are cost-effective and provide deep penetration in dense urban or indoor environments. It allows for long-range communications at a low power which ensures extended battery life and minimal operational costs, making it suitable for a wide range of IoT applications. References:LoRaWAN\\'s benefits in terms of cost-effectiveness and network control are widely recognized in the IoT community, including in Cisco\\'s IoT and networking solutions.

QUESTION 3

Why is the Industrial Network Director (IND) a clear added value in OT applications?

- A. IND can provide asset visibility for Modbus, Profinet, and Bacnet automation devices.
- B. IND enables app hosting in field routers IR8XX.
- C. IND improves industrial asset visibility and network troubleshooting.

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D. IND can work as a universal SCADA for automation systems.

Correct Answer: C

The Industrial Network Director (IND) is particularly valuable in Operational Technology (OT) applications due to its ability to improve industrial asset visibility and network troubleshooting. IND is designed to manage and monitor industrial networks, helping OT professionals gain comprehensive visibility into their network assets and streamlining the troubleshooting process. This capability enhances operational efficiency and minimizes downtime in industrial environments. References:The role of IND in enhancing network management and troubleshooting in OT environments is highlighted in Cisco\\'s documentation and marketing materials for IND, which emphasize its benefits in industrial settings.

QUESTION 4

Which valuable resources has Cisco created for each of the focus industries?

A. CRD - Cisco Reference Design

B. DVD - Digital Validated Design

C. DAD - Digital Acceleration Design

D. CVD - Cisco Validated Design

Correct Answer: D

Cisco has created Cisco Validated Designs (CVDs) for each of its focus industries. CVDs provide detailed architectural overviews, setup, and deployment guidelines specifically tailored to industry needs. These designs are tested and validated to ensure reliability and reduce the complexity of deployments. The resource helps customers build and manage networks based on Cisco\\'s best practices and proven configurations. References:The answer is based on Cisco\\'s approach to providing customers with comprehensive, tested, and validated design guides that help in simplifying and ensuring successful deployments across various industries.

QUESTION 5

With which products does Cisco Cyber Vision have a built-in integration?

A. FND, IND, IoT Operations Dashboard

B. ISE, Firepower, Stealthwatch

C. vManage, DNA-Center, Webex

D. Industrial Asset Vision, Umbrella, Duo

Correct Answer: B

Cisco Cyber Vision is integrated with Cisco ISE (Identity Services Engine), Cisco Firepower, and Cisco Stealthwatch. This integration enhances the security capabilities of network systems by providing extensive visibility into network activities

and threats, thus allowing for better threat detection, response, and policy enforcement across an organization\\'s network.



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References: This information aligns with Cisco\\'s documentation on Cyber Vision, which highlights its integration capabilities with these security products to offer a robust defense against cyber threats in industrial environments.

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