



# 700-826<sup>Q&As</sup>

Cisco IoT Essentials for Account Managers

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### QUESTION 1

Which wireless technology is ideal for a customer requiring a low cost of ownership and high control over networks and SLAs?

- A. LoRaWAN
- B. 5G
- C. 4G
- D. Cisco Ultra-Reliable Wireless Backhaul

Correct Answer: A

LoRaWAN (Long Range Wide Area Network) is ideal for customers requiring a low cost of ownership and high control over networks and Service Level Agreements (SLAs). This wireless technology offers low-power, wide-area network solutions that are cost-effective and provide deep penetration in dense urban or indoor environments. It allows for long-range communications at a low power which ensures extended battery life and minimal operational costs, making it suitable for a wide range of IoT applications. References:LoRaWAN's benefits in terms of cost-effectiveness and network control are widely recognized in the IoT community, including in Cisco's IoT and networking solutions.

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### QUESTION 2

Which Industrial Routing device is purpose-built for remote and mobile deployments such as first responders and mass transit vehicles?

- A. IG30R
- B. IR1800
- C. IR7200
- D. IR8100

Correct Answer: C

The Cisco Industrial Router 7200 (IR7200) series is purpose-built for remote and mobile deployments, making it well-suited for applications like first responders and mass transit vehicles. This device is designed to provide reliable, secure,

and robust connectivity in mobile or remote settings, ensuring continuous communication and data transfer essential for critical operations in these environments.

References:The information is derived from Cisco's product literature on the IR7200, which specifies its capabilities and intended use cases, particularly emphasizing its suitability for challenging and mobile deployments.

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### QUESTION 3

Where are Utilities currently focused?



- A. reduce OpEx, grid modernization, renewables, safety and security
- B. maintain grid reliability, air gap grid connectivity, move OpEx to CapEx
- C. clean coal, leverage existing assets, connected vehicle
- D. reduce power coverage, Smart appliances, electric vehicle

Correct Answer: A

Utilities are currently focused on reducing operational expenditures (OpEx), modernizing the grid, integrating renewable energy sources, and enhancing safety and security measures. These priorities aim to improve efficiency, sustainability, and resilience in utility operations, addressing the increasing demands for cleaner energy and more reliable service amidst growing environmental and economic challenges. References: This understanding is based on industry trends and strategic focuses commonly observed in the utilities sector, aiming to adopt more sustainable and efficient practices while ensuring robust infrastructure security.

#### QUESTION 4

What is a key benefit of the roadways connectivity solution?

- A. protected against security risks and improved productivity
- B. increased operational efficiency
- C. reduced costs and bridged gaps between IT and OT
- D. improved driver experience and safer roads

Correct Answer: D

A key benefit of the roadways connectivity solution is the improvement in driver experience and the enhancement of road safety. These solutions deploy various technologies like connected traffic systems, smart lighting, and more to provide

real-time information, reduce accidents, and improve overall traffic flow, thereby significantly enhancing the safety and driving experience on the road.

References: This understanding is derived from Cisco's focus on IoT solutions for smart cities and transportation, which emphasize improving public safety and user experiences through advanced connectivity and smart infrastructure.

#### QUESTION 5

Which use case involves extending Intent-Based Networking to the Extended Enterprise?

- A. parking lot connectivity
- B. substation automation
- C. first-response vehicles
- D. oil and gas pipeline



Correct Answer: A

Extending Intent-Based Networking (IBN) to the Extended Enterprise, particularly in use cases like parking lot connectivity, involves deploying advanced networking solutions that extend the intelligence and management capabilities of core networks to remote or outdoor environments. This application of IBN supports efficient connectivity and smarter management of resources in distributed locations such as parking lots. References: This answer is based on the application of Cisco's IBN technologies, which are designed to extend robust network functionalities to edge and remote locations, enhancing connectivity and control.

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