



Cisco IoT Advantage for Account Managers (IOTAAM)

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QUESTION 1

Which Cisco switch products are commonly deployed in roadside infrastructure solutions?

- A. Switch products should not be deployed because wireless access points are recommended
- B. IE3000 series switches
- C. IE2000 series switches
- D. IE5000 series switches

Correct Answer: D

QUESTION 2

Which products should an engineer leverage to implement a complete cybersecurity solution in secondary substations\\'?

- A. hardware (IR1101) and software (Cyber Vision)
- B. hardware (ISA3000) and software (FND)
- C. hardware (IW6300) and software (IND)
- D. hardware (ISA3000) and software (Cyber Vision)

Correct Answer: D

QUESTION 3

Which two functions describe the role of the IE5000 in the network hierarchy? (Choose two)

A. The IE5000 series are ruggedized, rack mount highly secure and scalable switches for access layer deployments

B. The IE5000 series are ruggedized. rack mount highly secure and scalable switches for aggregation layer deployments

C. The IE5000 series are ruggedized. rack mount highly secure and scalable routers for aggregation layer deployments 13

D. The IE5000 series are ruggedized. rack mount highly secure and scalable routers for distribution layer deployments

E. The IE5000 series are ruggedized. rack mount highly secure and scalable switches for distribution layer deployments

Correct Answer: AD



QUESTION 4

What Cisco solution provides customers with visibility and security (or their Industrial IoT network?

- A. Cisco Cyber Vision
- B. Cisco Field Management Operations
- C. Cisco Edge Intelligence
- D. Cisco Industrial Asset Vision
- Correct Answer: D

QUESTION 5

- How can an engineer maximize plant uptime?
- A. improve fault isolation and troubleshooting time
- B. standardize industrial enterprise
- C. use architectures based on products with high MTBF
- D. implement an architecture based on CPWE
- Correct Answer: D

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