



700-846^{Q&As}

Cisco IoT Advantage for Account Managers (IOTAAM)

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QUESTION 1

What are primary customer concerns in Oil and Gas?

- A. having all the automation gear compatible with automation protocols and maintaining OEE
- B. wasting time in manual diagnostics and providing cybersecurity
- C. implementing field protocols and providing Profinet compatibility
- D. saving money on automation devices and installing protection grade cabinets

Correct Answer: A

QUESTION 2

Which IE switch is recommended for airport jetways?

- A. IE3000
- B. IE2000
- C. IE3400
- D. IE3200

Correct Answer: C

Explanation: <https://www.cisco.com/c/en/us/products/switches/catalyst-ie3400-rugged-series/index.html>

QUESTION 3

What are the customer benefits of using Cisco Industrial Asset Vision?

- A. leverage Cisco sensors
- B. only to improve asset and facility monitoring
- C. ability to share data with other enterprise systems
- D. enhance efficiency and safety improve operational resiliency and protect investments

Correct Answer: B

QUESTION 4



What are two functions of the Cisco vManage Control Center? (Choose two.)

- A. Secure Remote Access
- B. Analytics and Assurance
- C. Active/Active WAN
- D. OT centric workflow for mass deployment
- E. Simple Scalable Policy Distribution

Correct Answer: AD

QUESTION 5

What is the ideal way to manage roadway infrastructure for cellular backhaul customers?

- A. DevNet
- B. Cisco DNA Center
- C. IoT Operation Dashboard
- D. IoT Operations Dashboard in combination with Cisco DNA Center

Correct Answer: B

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