



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

A company compares purchasing Windows 8.1 Pro Upgrade through an existing Select Plus agreement to purchasing Windows 8.1 Pro preinstalled on a new computer.

You need to identify the rights available through each purchasing method.

What should you identify? To answer, select the available rights for each purchasing method in the answer area.

Hot Area:

Answer Area

Rights	Windows 8.1 Pro Upgrade through a Select Plus agreement	Windows 8.1 Pro preinstalled on a new computer
New Version Rights	<input type="checkbox"/>	<input type="checkbox"/>
Re-imaging rights	<input type="checkbox"/>	<input type="checkbox"/>
License re-assignment rights	<input type="checkbox"/>	<input type="checkbox"/>
Downgrade rights to Windows 7 Professional	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

Answer Area

Rights	Windows 8.1 Pro Upgrade through a Select Plus agreement	Windows 8.1 Pro preinstalled on a new computer
New Version Rights	<input type="checkbox"/>	<input type="checkbox"/>
Re-imaging rights	<input checked="" type="checkbox"/>	<input type="checkbox"/>
License re-assignment rights	<input type="checkbox"/>	<input type="checkbox"/>
Downgrade rights to Windows 7 Professional	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>



QUESTION 2

A customer has an Enterprise Agreement and wants to use the Software Assurance (SA) benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

Answer Area

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="radio"/>	<input type="radio"/>
The Training Vouchers benefit must be activated.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
The Office Multi-Language Pack benefit must be activated.	<input checked="" type="radio"/>	<input type="radio"/>
The Windows Roaming Use Rights benefit must be activated.	<input type="radio"/>	<input checked="" type="radio"/>
The Training Vouchers benefit must be activated.	<input checked="" type="radio"/>	<input type="radio"/>

* Activate the vouchers necessary for training (for use within 180 days from activation)



QUESTION 3

A company has 750 computers that have Original Equipment Manufacturer (OEM) licenses for Microsoft Office Professional 2010. The company plans to update 340 computers to Office Professional Plus 2013.

You need to recommend the license agreement through which the company should purchase the licenses.

Which agreement should you recommend?

- A. Open Value Non-Company-wide
- B. Select Plus
- C. OEM
- D. Microsoft Online Subscription Agreement (MOSA)

Correct Answer: C

QUESTION 4

A company named Wingtip Toys purchases a number of Windows Server 2012 R2 licenses that have Software Assurance (SA). For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



Answer Area

	Yes	No
Step-up licenses can be purchased for the Windows Server 2012 R2 Standard licenses.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA are eligible for License Mobility within Server Farms rights.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Standard licenses with SA have unlimited virtualization rights.	<input type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA have Roaming Use Rights.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
Step-up licenses can be purchased for the Windows Server 2012 R2 Standard licenses.	<input checked="" type="radio"/>	<input type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA are eligible for License Mobility within Server Farms rights.	<input type="radio"/>	<input checked="" type="radio"/>
Windows Server 2012 R2 Standard licenses with SA have unlimited virtualization rights.	<input type="radio"/>	<input checked="" type="radio"/>
Windows Server 2012 R2 Datacenter licenses with SA have Roaming Use Rights.	<input type="radio"/>	<input checked="" type="radio"/>



QUESTION 5

You need to tell Contoso which additional SA benefits the company will receive if it signs an Enterprise Agreement.

Which two SA benefits should you identify? Each correct answer presents a complete solution.

- A. Windows Virtual Desktop Access (VDA) rights
- B. Microsoft Desktop Optimization Pack (MDOP)
- C. Planning Services
- D. Training Vouchers

Correct Answer: CD

Key benefits of Software Assurance include:

(C) Planning Services to enable efficient deployments (D) In-person and online training for IT pros and end users Rights to new software releases during the term of your agreement at no additional cost Access to unique technologies available only to Software Assurance customers Ways to spread payments over time

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