



# 74-678<sup>Q&As</sup>

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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### QUESTION 1

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso indicates that it has a fluctuating user count due to the seasonality of its business. You need to recommend a licensing program for Contoso.

What should you recommend?

- A. Open Value Subscription
- B. Select Plus
- C. Server and Cloud Enrollment (SCE)
- D. Open

Correct Answer: C

SCE offers our lowest Windows Azure pricing, application License Mobility to the cloud, and new benefits for using System Center to manage Azure resources. Customers also get a new, subscription-based option, offering more flexibility when retiring workloads, consolidating, or migrating to the cloud.

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### QUESTION 2

A customer needs to view qualifying operating system requirements for Windows Pro Upgrade. Which document should the customer review?

- A. Microsoft Business and Services Agreement (MBSA)
- B. End User License Agreement (EULA)
- C. Volume Licensing Product Use Rights (PUR)
- D. Microsoft Product List
- E. Volume Licensing Service Center (VLSC)

Correct Answer: C

\*

Product Use Rights (PUR)

When you purchase a software license through a Microsoft Volume Licensing program, the terms and conditions for how you can use the software are defined in the Volume Licensing Product Use Rights (PUR) document, Product List document, and program agreement.

\*

Whether you want to upgrade your PCs to Windows 8.1, gain access to offerings such as Software Assurance and the Microsoft Desktop Optimization Pack, or use Windows with greater flexibility, there is a Microsoft Volume Licensing



solution that is right for your organization.

**QUESTION 3**

You need to identify the minimum number of Core licenses that must be assigned to a virtual machine that has Microsoft SQL Server installed. How many Core licenses should you identify?

- A. 1
- B. 2
- C. 3
- D. 4

Correct Answer: D

There is a minimum four licenses required per VM regardless of VM cores.

**QUESTION 4**

Match the required qualifying products to receive the corresponding Software Assurance (SA) benefit. To answer, drag the appropriate qualifying product from the column on the left to its SA benefit on the right. Each qualifying product may be used once, more than once, or not at all.

Select and Place:

Qualifying Products	Answer Area
Desktop applications with SA	Enterprise Source Licensing Program (ESLP): <input type="text" value="Qualifying product"/>
Server applications with SA	License Mobility through SA: <input type="text" value="Qualifying product"/>
Windows Desktop OS with SA	Enhanced Edition Benefits: <input type="text" value="Qualifying product"/>

Correct Answer:

Qualifying Products	Answer Area
Desktop applications with SA	Enterprise Source Licensing Program (ESLP): <input type="text" value="Windows Desktop OS with SA"/>
Server applications with SA	License Mobility through SA: <input type="text" value="Server applications with SA"/>
Windows Desktop OS with SA	Enhanced Edition Benefits: <input type="text" value="Windows Desktop OS with SA"/>

\* Enterprise Source Licensing Program



With the Enterprise Source Licensing Program (ESLP) benefit, Microsoft Software Assurance customers with 10,000 or more licensed desktop PCs in the systems pool can access Microsoft Windows client and server source code for internal

development and support purposes.

\* Licence Mobility through SA

With License Mobility through Software Assurance, you can deploy certain server application licenses purchased under your Volume Licensing agreement in an Authorized Mobility Partner's datacenter.

\* Enhanced Edition Benefits

Enhanced Edition Benefits give you the ability to run current or prior versions of Windows or Windows Embedded Industry to ensure that you have the right Windows edition for any scenario, on any device.

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## QUESTION 5

You inform Contoso about license management and the benefits of using the Volume Licensing Service Center (VLSC).

Which licensing agreement CANNOT be managed from the VLSC?

- A. Enterprise Agreement
- B. Open
- C. FPP
- D. Enterprise Subscription Agreement

Correct Answer: C

Not A: Accessing Product Keys by Organization in the VLSC If you purchased an Enterprise Agreement, you can track your product keys by the organization and also sort them in the open Microsoft Excel file in the Organization column.

Not B: When a new Open License order is placed, Microsoft captures the details for both the end customer and reseller.

Not B, Not D: Registered VLSC users who are owners or resellers of Open License agreements can request a limited set of permissions for Open License agreements only. These permissions include Viewing Open License agreements Download licensed software Access product keys Viewing a software assurance summary Viewing or managing Microsoft subscriptions

Reference: Volume Licensing Service Center User Guide

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