



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

A customer has offices in the United States and Germany. The customer has 300 computers. The customer needs to purchase Microsoft Office Professional Plus 2013 device licenses for 85 percent of the computers.

Which agreement should you recommend?

- A. Select Plus
- B. Microsoft Online Subscription Agreement (MOSA)
- C. Open Value Non-Company-wide
- D. Microsoft Service Provider License Agreement (SPLA)

Correct Answer: A

Select plus include:

* Cross-language use rights.

QUESTION 2

This question requires that you evaluate the underlined text to determine if it is correct.

A customer purchases Microsoft Office 365 Add-on User Subscription Licenses (USLs) through an Enterprise Agreement. The USLs may be reassigned to other users as often as required. Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Only if the original user leaves the company
- C. Every 90 days
- D. Only once on a permanent basis

Correct Answer: C

You may not reassign licenses on a short-term basis (within 90 days of the last assignment).

QUESTION 3

A company named Contoso, Ltd. has 2,000 desktops, 1,500 laptops, and 250 tablets. All of the computers run Windows 8.1 Pro. Microsoft Office Professional Plus 2013 is installed on all of the computers. The 250 tablets are used by consultants who never connect to the corporate network.



Match the correct activation method for Office Professional Plus 2013 to each of the corresponding devices. To answer, drag the activation method from the column on the left to its device on the right. Each activation method may be used once, more than once, or not at all.

Select and Place:

Activation Methods	Answer Area
Key Management Service (KMS)	Desktops: Activation method
Multiple Activation Key (MAK)	Laptops: Activation method
product key card	Tablets: Activation method
Volume License Key (VLK)	

Correct Answer:

Activation Methods	Answer Area
Key Management Service (KMS)	Desktops: Key Management Service (KMS)
Multiple Activation Key (MAK)	Laptops: Key Management Service (KMS)
product key card	Tablets: Multiple Activation Key (MAK)
Volume License Key (VLK)	

* KMS

Microsoft Key Management Services (KMS) provides a way to activate volume license.

The Key Management Service (KMS) is an activation service that allows organizations to activate systems within their own network, eliminating the need for individual computers to connect to Microsoft for product activation. It does not require

a dedicated system and can be easily co-hosted on a system that provides other services.

* MAK (Multiple Activation Key)

A Multiple Activation Key (MAK) requires computers to connect one time to a Microsoft activation server. Once



computers are activated, no further communication with Microsoft is required

QUESTION 4

This question requires that you evaluate the underlined text to determine if it is correct.

A customer wants to make use of the License Mobility through Software Assurance (SA) benefit. The customer must activate this benefit through the Volume Licensing Service Center (VLSC).

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Complete the License Verification Form
- C. Activate this benefit in the Microsoft Volume Licensing Center (MVLIC)
- D. Sign a Microsoft Service Provider License Agreement (SPLA)

Correct Answer: B

See 2) below. 1) Deploy with an Authorized Mobility Partner To take advantage of License Mobility, you can deploy on Windows Azure or work with any Authorized Mobility Partner. They need to have a current Microsoft Services Provider License Agreement in place to accept your assigned licenses and deploy them as appropriate to your chosen hosted deployment solution. 2) Submit a License Verification Form Within 10 days of deployment, complete the License Verification Form available on the Volume Licensing website and provide it to your Microsoft representative or preferred resell partner, so he or she can submit your form to Microsoft. Once submitted, Microsoft will confirm your eligibility and communicate your verification status to you and your chosen Authorized Mobility Partner.

QUESTION 5

A customer needs to view qualifying operating system requirements for Windows Pro Upgrade. Which document should the customer review?

- A. Microsoft Business and Services Agreement (MBSA)
- B. End User License Agreement (EULA)
- C. Volume Licensing Product Use Rights (PUR)
- D. Microsoft Product List
- E. Volume Licensing Service Center (VLSC)

Correct Answer: C

*

Product Use Rights (PUR)

When you purchase a software license through a Microsoft Volume Licensing program, the terms and conditions for how you can use the software are defined in the Volume Licensing Product Use Rights (PUR) document, Product List



document, and program agreement.

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Whether you want to upgrade your PCs to Windows 8.1, gain access to offerings such as Software Assurance and the Microsoft Desktop Optimization Pack, or use Windows with greater flexibility, there is a Microsoft Volume Licensing

solution that is right for your organization.

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