74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

A company plans to sign an Enterprise Agreement.

The company has 400 users who will require access to Virtual Desktop Infrastructure (VDI) desktops. The VDI desktops will run Windows 8.1 Enterprise and have Microsoft Office Professional Plus 2013 installed. The VDI desktops will be
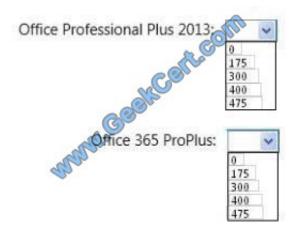
accessed from 300 client computers and 175 iPads, which are owned by the company.

You need to recommend which licenses for Office the company should purchase. The solution must minimize the initial cost of the licenses.

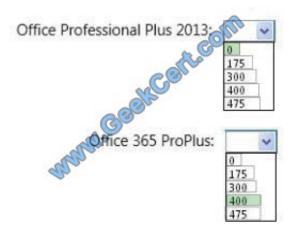What should you recommend? To answer, select the appropriate options in the answer area.

Hot Area:

Answer Area

Office Professional Plus 2013:

0
175
300
400
475

Office 365 ProPlus:

0
175
300
400
475

Correct Answer:

Answer Area

Office Professional Plus 2013:

0
175
300
400
475

Office 365 ProPlus:

0
175
300
400
475

QUESTION 2

A customer purchases server licenses through a Select Plus agreement and has a Software Assurance Membership (SAM) for the server pool. To which three SAM benefits is the customer entitled? Each correct answer presents part of the solution.

A. E-Learning

B. Roaming Use Rights

C. Planning Services

D. Enhanced Edition Benefits

E. Training Vouchers

Correct Answer: ACE

Software Assurance Benefits:

There are over a dozen SA benefits and the amount of benefits your organization has depends on the licensing agreement. The list below highlights the most popular benefits associated with Office.

*

 (a) E-Learning

*

 (c) Planning services

*

 New software versions

*

 (e) Training vouchers

*

 Home Use Program

*

 24x7 phone and web support

*

 Technet

*

 Microsoft Office Multi Language Pack Reference: Microsoft Office 2010 Engineering, Understanding Software Assurance

QUESTION 3

A Datum plans to implement the VDI.

You need to recommend a solution to ensure that the sales office users can access their corporate desktop from a company-owned iPad. The solution must be the most cost-effective solution today and must ensure that the company meets the licensing requirements of the planned IT strategy.

Which two licenses should you include in the recommendation? Each correct answer presents part of the solution.

A. A Windows Virtual Desktop Access (VDA) license for each tablet

B. A Windows Companion Subscription (CSL) license for each primary device

C. A Windows 8.1 Enterprise Upgrade license for each tablet

D. An RDS User CAL for each sales office user

Correct Answer: AD

A: VDA licensing is the recommended license for VDI access devices that do not qualify for SA. VDA provides organizations with the ability to license Windows for use via devices that do not traditionally come with a Windows license, such as

thin clients, smartphones, and tablet devices. Organizations can also use VDA to license devices that the organization does not own, such as employees\\' home PCs and contractor devices.

D: The RDS CAL is the primary license for Microsoft VDI. It offers the flexibility to deploy both VDI and RDS Session Virtualization so that you can provide access to full desktop and shared desktop experiences. You must purchase one RDS

CAL for each device or user that accesses VDI. A

* Scenario: A Datum plans to implement a Virtual Desktop Infrastructure (VDI) by using Remote Desktop Services (RDS) on Windows Server 2012 R2.

In line with the VDI implementation, all of the sales office users will be issued a tablet. A Datum wants to enable the users to work from their home computer as well, as the need arises. In addition, the company plans to enable a Bring Your

Own Device (BYOD) strategy.

QUESTION 4

A customer has an Enterprise Agreement that includes Microsoft Office Professional Plus, Microsoft Core CAL Suite, and Windows Enterprise Upgrade.

The customer wants a Microsoft Exchange Server infrastructure hosted by Microsoft and Office 365 ProPlus licensed per user.

You need to recommend a licensing option for the customer.

What should you recommend?

A. Office 365 ProPlus

B. Office 365 Enterprise EI Add-on

C. Exchange Online Plan 2

D. Exchange Online Plan 1

E. Office 365 Enterprise E3 Add-on

Correct Answer: D

Exchange Online is available as a standalone service or you can get it as part of an Office 365 plan that includes Office, SharePoint, and Lync.

QUESTION 5

A customer needs to purchase subscriptions to Microsoft Office 365 Enterprise E3 for 400 users. Which program should the customer use?

A. Microsoft Products and Services Agreement (MPSA)

B. Enrollment for Education Solutions (EES)

C. Server and Cloud Enrollment (SCE)

D. Enrollment for Application Platform (EAP)

Correct Answer: D

The Enterprise Enrollment is appropriate for your organization if you have more than 250 PCs, devices and/or users and want to license software and cloud services for your organization for a minimum, three-year period.

During this term, you can get attractive volume pricing for Microsoft core PC and device products, namely Windows 7 Enterprise, Office Professional Plus 2010 and applicable client access licenses, in exchange for your enterprise-wide

licensing commitment.

Incorrect:

not B: EES is for schools.

Not C: The Server and Cloud Enrollment (SCE) is a new enrollment under the Microsoft Enterprise Agreement. The SCE provides a new option for highly committed customers that enables them to standardize broadly on one or more key

Server and Cloud technologies from Microsoft.

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