



810-403^{Q&As}

Selling Business Outcomes

Pass Cisco 810-403 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/810-403.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which two options comprise information you need to achieve a successful outcome-based sales?

(Choose two.)

- A. How stakeholders receive information and what information they want to receive.
- B. What information is communicated to stakeholders in a timely fashion.
- C. The stakeholder influencers, decision makers, and participating individuals throughout the process.
- D. The degree of affinity stakeholders have related to risk.

Correct Answer: AC

QUESTION 2

Which one of the following solutions enables business outcomes in the manufacturing industry?

- A. Remote Expert
- B. Advanced Routing
- C. Service Provider Network Infrastructure
- D. Plant Floor Control Network
- E. Multilayer Switching

Correct Answer: C

Section: (none)

QUESTION 3

How can a customer determine which activities create more value and competitive advantage for his organization?

- A. Identifying the least complex activities
- B. Analyzing their business context and industry vertical
- C. Looking for business outcomes that span the value chain
- D. Defining the right KPIs for each activity

Correct Answer: C

QUESTION 4



According to Cisco best practice, which option must you understand before you identify business outcome opportunities?

- A. organization chart
- B. decision-making process
- C. current technology plan
- D. customer value proposition

Correct Answer: D

QUESTION 5

DRAG DROP

Select and Place:

Drag and drop the components of a business case for change into the suggested order for presentation.

business strategy	1
business value proposition	2
business change life cycle	3
KPI, CSF metrics	4
technology solutions	5

Correct Answer:

Drag and drop the components of a business case for change into the suggested order for presentation.

	business value proposition
	business strategy
	business change life cycle
	technology solutions
	KPI, CSF metrics

[Latest 810-403 Dumps](#)

[810-403 PDF Dumps](#)

[810-403 Practice Test](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

- 100% Guaranteed Success
- 100% Money Back Guarantee
- 365 Days Free Update
- Instant Download After Purchase
- 24x7 Customer Support
- Average 99.9% Success Rate
- More than 800,000 Satisfied Customers Worldwide
- Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.geekcert.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © geekcert, All Rights Reserved.