



# 810-420<sup>Q&As</sup>

Understanding Cisco Business Value Analysis Fundamentals

## Pass Cisco 810-420 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/810-420.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

Which is a customer benefit from a Cisco solution?

- A. The solution raises the customer's flexibility in launching new products
- B. It allows the IT department to defer creation of a backup plan
- C. The hardware displaces a competitor's footprint, allowing an AM to get a bonus
- D. The customer agrees to be a Cisco and channel partner reference

Correct Answer: A

---

#### QUESTION 2

Which is true about 'target state capabilities'?

- A. They represent things the customer needs to do, as part of a new business design
- B. They indicate a maintenance window for upgrading hardware
- C. They can be used to design a communications plan
- D. They indicate the company's current unique advantages vs. competitors

Correct Answer: A

---

#### QUESTION 3

Which represents a dependency?

- A. Network bandwidth must be improved to achieve acceptable video performance
- B. Cisco can increase margin by using lower-cost resource
- C. A pilot must be complete in order to create an estimate of full-rollout funding needs
- D. Design work on network performance and security policies can occur at the same time

Correct Answer: A

---

#### QUESTION 4

Which tool should you use to document the findings of your CxO interviews?

- A. Stakeholder Analysis Worksheet
- B. Business Consulting Value Statement



C. Customer Conversation Framework

D. Business Capability Model

Correct Answer: A

---

#### QUESTION 5

If you identify a stakeholder as having high interest and high power within a target company, where in the power grid should you place the stakeholder?

A. In the Key Players position

B. In the Minimal Effort position

C. In the Keep Satisfied position

D. In the Keep Informed position

Correct Answer: A

[810-420 PDF Dumps](#)

[810-420 Practice Test](#)

[810-420 Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

## Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.  
You can view Vendor list of All Certification Exams offered:

<https://www.geekcert.com/allproducts>

## Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <b>One Year Free Update</b> Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.	 <b>Money Back Guarantee</b> To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.	 <b>Security &amp; Privacy</b> We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © geekcert, All Rights Reserved.