810-440^{Q&As}

Adopting The Cisco Business Architecture Approach (DTBAA)

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QUESTION 1

Which two options are benefits of Cisco\'s overall portfolio with respect to the set of buyers? (Choose two.)

A. increased business performance

B. enhanced accountability

C. real-time business intelligence

D. higher service availability

Correct Answer: CD

QUESTION 2

Which consumption model provides the organization with an agreed-upon number of authorized users?

A. Per-seat licensing

B. Concurrent-use licensing

C. Volume licensing

D. Pay As You Go

Correct Answer: A

QUESTION 3

Which elements describe the business architecture domain of the TOGAF?framework?

A. business strategy, governance, organization, and important business processes

B. initial phase where stakeholders are identified and the architecture vision is created

C. operations, solutions, migration planning, and governance are implemented

D. structure of logical and physical data assets and data management resources

Correct Answer: A

QUESTION 4

When selling business outcomes, which two options are key points/ factors related to what the customer wants to achieve must be considered? (Choose two.)

A. What the business priorities and strategies are.

B. What the Critical Set of Factors and Key Performance Indicators are.

C. What the mindset of customers is.

D. What the business priorities and goals are.

E. What the Critical Success Factors and Key Performance Indicators are.

Correct Answer: DE

QUESTION 5

On which two business maturity levels do Cisco Business Architects operate? (Choose two.)

A. Business Engagement

B. Technology Solutions

C. Business Transformation

D. Technology Specific

E. Business Solutions

Correct Answer: CE

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