



# 810-440<sup>Q&As</sup>

Adopting The Cisco Business Architecture Approach (DTBAA)

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### QUESTION 1

Which role is most important for engaging with the customer from a business perspective?

- A. Systems Engineer
- B. Technical Solutions Architect
- C. Business Architect
- D. Account Manager

Correct Answer: C

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### QUESTION 2

Which element conveys a business need as defined by business stakeholders?

- A. business strategy
- B. business requirement
- C. business solution
- D. business priority

Correct Answer: B

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### QUESTION 3

Drag and drop the steps of The Seven Elements framework on the left to the right in sequential order.

Select and Place:



Communications	Target 1
Best Alternative	Target 2
Relationship	Target 3
Interests	Target 4
Commitment	Target 5
Legitimacy	Target 6
Options	Target 7

Correct Answer:



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Relationship

Communications

Interests

Options

Legitimacy

Commitment

Best Alternative

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**QUESTION 4**

How does a performance measurement help the customer business?

- A. Provides feedback on progress towards settled goals.
- B. Compliance of certain industries regulations.
- C. Help companies monitor its past state.
- D. To reward and to discipline employees.

Correct Answer: A

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**QUESTION 5**

Which component of a business strategy must be measurable?



A. environment

B. vision

C. goals

D. mission

Correct Answer: C

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