



# 810-440<sup>Q&As</sup>

Adopting The Cisco Business Architecture Approach (DTBAA)

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#### QUESTION 1

What characteristic is unique to Cisco's intercloud solution?

- A. broad partner network
- B. includes public cloud
- C. advanced security features
- D. runs standard applications

Correct Answer: A

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#### QUESTION 2

Which one of the following solutions enable business outcomes in the financial industry?

- A. Multilayer Switching
- B. Remote Expert
- C. Plant Floor Control Network
- D. Internet of Everything
- E. Medianet

Correct Answer: B

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#### QUESTION 3

Which tool is leveraged by Cisco business architect for describing, visualizing, assessing, and changing business models?

- A. business model canvas
- B. business model agenda
- C. business model visualization
- D. business model framework

Correct Answer: A

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#### QUESTION 4

Several of the Cisco small business switches allow you to assign roles to ports depending on what device you are connecting. What is this functionality called? Select exactly 1 answer(s) from the following:



- A. CDP
- B. LLOP-MED
- C. FindIT
- D. SmartPorts

Correct Answer: D

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#### QUESTION 5

From the customer perspective, which are two benefits that result when moving from an on premise solution to a Cloud solution? (Choose two.)

- A. Recurring revenue stream
- B. Lower initial investment
- C. Higher ROI from investment
- D. Increased value of company
- E. Long-term business cycles benefits

Correct Answer: BC

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