



810-440^{Q&As}

Adopting The Cisco Business Architecture Approach (DTBAA)

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QUESTION 1

Which activity is performed by the Cisco business architect?

- A. Develop low-level designs.
- B. Determine the required business capabilities.
- C. Create a product build of materials.
- D. Provide product-specific technical support.

Correct Answer: B

QUESTION 2

Which benefit of the Information Technology Infrastructure Library is true?

- A. predictable and consistent processes
- B. increased transparency of accountability, and informed delegation of authority
- C. obtain ISO 9001 compliance
- D. value creation through monitoring, measuring, evaluation, and feedback

Correct Answer: A

QUESTION 3

Who is responsible for leading a business architecture engagement with the customer?

- A. account team (account manager, engineer)
- B. business architect
- C. services team
- D. technology specialists
- E. sales leadership

Correct Answer: B

QUESTION 4

Which five distinct stages for engaging and managing customer relationships comprise the customer relationship lifecycle?



- A. discover, acquisition, develop, test, loyalty
- B. reach, acquisition, deploy, retention, loyalty
- C. discover, empathy, develop, retention, loyalty
- D. reach, acquisition, develop, retention, loyalty

Correct Answer: D

QUESTION 5

Which purpose is the Business Architecture domain used for within The Open Group Architecture Framework?

- A. to describe the business strategy, governance, organization, and business processes
- B. to identify stakeholders, create the architecture vision, and obtain initial approvals
- C. to create the blueprint for the application systems to be deployed to the core business processes
- D. to describe the logical software and hardware capabilities to support the deployment of business services

Correct Answer: A

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