



810-440^{Q&As}

Adopting The Cisco Business Architecture Approach (DTBAA)

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QUESTION 1

For which categories can collaboration between the sales professional and the customer achieve business goals?

- A. industry markets, technology innovation, and business incentives
- B. line of business, technology innovation, and business outcomes
- C. industry markets, technology innovation, and business outcomes
- D. line of business, industry markets, and realized business value

Correct Answer: D

QUESTION 2

Which two benefits of using a Cisco Business Architecture methodology are true? (Choose two.)

- A. It supports the client IT department to define the technology architecture.
- B. It determines the low-level design for network infrastructure.
- C. It enhances the way Cisco does business with its customers.
- D. It drives larger and more profitable results for customers, Cisco, and partners.
- E. It provides project management of a complex technology deployment.

Correct Answer: CD

QUESTION 3

Business architects must be skilled within Enterprise architecture. Which list of Enterprise architecture domains must business architects fully understand?

- A. business, data center, collaboration, and network architecture.
- B. security, data center, collaboration, and network architecture.
- C. business, data, application, and technology architecture.
- D. strategic, data, application, and technology architecture.

Correct Answer: D

QUESTION 4

What are the phases of the Seven Elements framework?



- A. Prepare, Plan, Design, Implement, Operate, Optimize.
- B. Past, Present, Future.
- C. Previous, Present, Posterior.
- D. Before, In Between, After.

Correct Answer: B

QUESTION 5

Which type of expenditure is the purchase of heavy equipment considered?

- A. consumption
- B. chargeback
- C. showback
- D. operational
- E. capital

Correct Answer: E

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