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QUESTION 1

Which statement is true?

- A. A viewpoint and statement of requirements are equivalent in accuracy
- B. Viewpoints describe a stakeholder's preference and desired capability
- C. Requirements can be met, while viewpoints reflect stretch goals that are more difficult to realize
- D. For a viewpoint to be considered, you should confirm at least three stakeholders agree it is a top priority

Correct Answer: B

QUESTION 2

You are conducting a project jointly with the customer IT manager for a Customer Division Executive. Which statement is true about presenting recommendations to an Executive?

- A. Present only the ideas which require the IT manager to seek new budgets / funding
- B. Present ideas which are aligned to the customer's strategy and are realistic to implement
- C. For all recommendations, include a request of funding to conduct a deeper analysis of benefits
- D. Recommendations involving process changes should be presented by the IT manager or another internal employee

Correct Answer: B

QUESTION 3

You are troubleshooting a Cisco Easy VPN installation that is experiencing session establishment problems. You have verified that matching IKE and IPsec policies exist on both peers. The remote client has also successfully entered authentication credentials.

What is the next step to take in troubleshooting this problem?

- A. verify that the router is not denying traffic from the tunnel
- B. verify that the router is able to assign an IP address to the client
- C. examine routing tables
- D. issue a ping from the client to the router to verify reachability

Correct Answer: B

QUESTION 4



What should a business case executive summary contain?

- A. Describe contractual terms of a maintenance agreement
- B. Explain the rationale for choosing a model of network hardware
- C. Describe the overall intent behind solutions, and a summary of benefits and costs
- D. Recommend which customer manager should be accountable for delivering business case results

Correct Answer: C

QUESTION 5

What should you consider when recommending solutions?

- A. Include benefits from projects the customer is currently executing, which are dependencies for one of your solutions
- B. Try to shift risks of budget overruns to the IT management team
- C. Ensure the business case and solutions cover a consistent scope
- D. Include more details about the investments needed, where a customer expense is highest

Correct Answer: C

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