



820-424^{Q&As}

Selling Business Outcomes Specialists

Pass Cisco 820-424 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/820-424.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which of the following should you do when defining assumptions?

- A. Be comfortable proposing a solution with any level of risk, since you can cover potential downside with an assumption.
- B. Identify the data or decisions which could raise the likelihood that the statement comes true.
- C. Ensure each assumption about a business benefit clearly ties with a single IT capability.
- D. Identify only those items which relate to the first phase of an implementation.

Correct Answer: B

QUESTION 2

Which two are potential benefits to the CIO for realizing business outcomes? (Choose two.)

- A. Making technology more relevant to the needs of the business
- B. Increased service automation
- C. Greater agility to support changing business requirements
- D. Greater use of managed services
- E. Reduced total cost of ownership

Correct Answer: E

QUESTION 3

Which is the preferred aid to help you structure discovery meetings with customers?

- A. IT cost analysis
- B. Business case for the last two proposals
- C. Strategic question Asking Framework
- D. An article with a checklist showing advantages of your product vs. competitors

Correct Answer: C

QUESTION 4

What is the role of governance in maximizing benefits realization for the customer with respect to stated outcomes?



- A. provides a formal process for reporting and strategic decision making
- B. manages the day to day running of the project
- C. ensures the project is implemented to the right technical standard
- D. determines the initial vision and scope for the project.

Correct Answer: D

QUESTION 5

Which two options are reasons for positioning a solution component early on within an implementation roadmap?
(Choose two.)

- A. Difficult to implement
- B. Generates cash quickly
- C. Has few or no dependencies
- D. Expensive to implement

Correct Answer: BC

[820-424 VCE Dumps](#)

[820-424 Practice Test](#)

[820-424 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

- 100% Guaranteed Success
- 100% Money Back Guarantee
- 365 Days Free Update
- Instant Download After Purchase
- 24x7 Customer Support
- Average 99.9% Success Rate
- More than 800,000 Satisfied Customers Worldwide
- Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.geekcert.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © geekcert, All Rights Reserved.