



820-424^{Q&As}

Selling Business Outcomes Specialists

Pass Cisco 820-424 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/820-424.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

Which option is the name for the overall process of monitoring and managing projects to ensure success criteria are met?

- A. Implementation plan
- B. Governance
- C. Lifecycle management
- D. Maintenance and support

Correct Answer: B

QUESTION 2

Which two insights would a private company executive expect you to know about their industry? (Choose two.)

- A. Market shares of the top two public and top three private company competitors
- B. General timing that new major industry regulations go into effect
- C. Revenue growth rate of the company's two largest divisions, by geography
- D. Names of at least two major industry players known for their innovative use of technology

Correct Answer: BD

QUESTION 3

Which two options are potential ways the business model canvas can help to identify new business opportunities for the customer? (Choose two.)

- A. Allowing departments to think more holistically about their business B Focusing on product benefits rather than product features
- B. Establishing a common language and understanding between different teams and departments
- C. Explaining why Cisco is better than alternative vendors

Correct Answer: AC

QUESTION 4

Which option is a potential customer benefit of an outcome-based sales approach?

- A. improved security policy



- B. enhanced end-user support services
- C. alignment of technology to business needs
- D. focus on solutions

Correct Answer: A

QUESTION 5

What is the reason for identifying business case dependencies?

- A. They are most likely to help you propose and defend solutions with larger customer investments
- B. Customer business executives expect Cisco to minimize the actions their teams are required to execute
- C. To improve alignment between the customer IT organization and business units
- D. To communicate decisions or actions which must be satisfied in order for the business case to be fulfilled

Correct Answer: D

[Latest 820-424 Dumps](#)

[820-424 VCE Dumps](#)

[820-424 Practice Test](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.geekcert.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © geekcert, All Rights Reserved.