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QUESTION 1

What has to be evaluated in an organization, in order to establish significant KPIs?

- A. Business Process
- B. CANVAS
- C. Capabilities
- D. Milestones

Correct Answer: A

QUESTION 2

You are working on a project to install a new RFID system for a logistics company. Which obstacle to realizing benefits should you expect?

- A. A network upgrade is in the planning stage.
- B. Users are in transition from three old systems and technologies where measurements from old to new processes are unreliable.
- C. The solution requirements do not include analytics, so measuring results is out of scope.
- D. The RFID chip and sensor technology is old and an upgrade is planned for next year.

Correct Answer: B

QUESTION 3

Which option is a way to validate that you have established credibility with a business executive?

- A. Ask an IT stakeholder to inquire with the executive on your behalf.
- B. Brainstorm with the internal team to get feedback from peers.
- C. Ask the executive whether you could join a future staff meeting and present for 15 minutes.
- D. Offer to show the executive a demonstration of the latest security software.

Correct Answer: C

QUESTION 4



When you rate the severity of technical constraints, which action should you take for an unexpected obstacle?

- A. Resolve the obstacle as soon as possible to reduce the likelihood that a customer uncovers this new information.
- B. Assess the impact on the solution implementation and benefits to the customer, and then explain the situation in context of the big picture.
- C. Note the obstacle for attention in the next phase of work.
- D. Identify ways to address the problem and choose the lowest cost, fastest option available.

Correct Answer: B

QUESTION 5

Which option is part of an implementation strategy?

- A. sequence of major work packages or projects
- B. design criteria for meeting security requirements
- C. maintenance schedule for hardware
- D. anticipated transaction volumes during periods of maximum activity

Correct Answer: A

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