



# 840-450<sup>Q&As</sup>

Mastering The Cisco Business Architecture Discipline (DTBAD)





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### QUESTION 1

When you write a business proposal, which two types of information must you consider? (Choose two.)

- A. a business motivation model
- B. the Seven Elements Framework
- C. direct and indirect benefits
- D. risk identification and risk management
- E. a business model canvas

Correct Answer: CD

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### QUESTION 2

Patient check-in at the registration desk at a clinic is a familiar, everyday process. Which process would be considered an inside-out viewpoint from the perspective of the healthcare provider?

- A. Verify the patient eligibility and insurance coverage for the service.
- B. Mention the purpose of the visit, such as labwork, doctor appointment, or prescription, prescription refill.
- C. Verify the place and time of the follow-up activity.
- D. Verify the identity of the patient.

Correct Answer: C

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### QUESTION 3

DRAG DROP

Consider the four building blocks of the BMC that are directly linked to the customer segment. Drag and drop the four correct building blocks from the left to the right. Not all options are used.

Select and Place:



- Key resources
- Channels
- Value proposition
- Key partners
- Revenue stream
- Cost structure
- Key activities
- Customer relationships

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Correct Answer:

- Key resources
- Channels
- 
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- Revenue stream
- Cost structure
- 
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- Value proposition
- Key partners
- Key activities
- Customer relationships



#### QUESTION 4

Which two scenarios does business systems modeling address? (Choose two.)

- A. consumption and speed of replenishment of new business systems
- B. to model the various systems that are associated with an organization
- C. exchange of information between different events IT systems that the organization relies on
- D. consumption model that ensures that customers get what they want, at the value they want, and when they want it
- E. helping organizations define what they do

Correct Answer: BD

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#### QUESTION 5

You are creating a target state business model. Which statement about linkages between building blocks in the business model canvas is true?

- A. Building blocks on the bottom of the business model canvas affect other blocks on the bottom only
- B. Building blocks on the right side of the business model canvas affect other building blocks on the right side only.
- C. Building blocks in the business model canvas affect other building blocks in any permutation.
- D. The relationships between building blocks on the business model canvas are fixed.

Correct Answer: D

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