ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

At Universal Containers, users would like to be able to share Salesforce records with other members of their team, while collaborating around general topics as well.

Which are two considerations for enabling this functionality?

Choose 2 answers

A. Collaboration groups are created automatically for every department.

B. The Add Record action must be configured in the group publisher.

C. Object layouts should be configured to include the groups related list.

D. An administrator needs to create a group to enable record sharing.

Correct Answer: BD

QUESTION 2

Inline Editing is available in visual force pages?

A. True

B. False

Correct Answer: A

QUESTION 3

To track revenue gain or loss based on currency fluctuations, you must implement

A. Multi-Currency

B. Sandbox

C. Territory Management

D. Advanced Currency Management

Correct Answer: D

QUESTION 4

Which two actions can be completed with a workflow field update?

Which two actions can UMS complete with this feature?

Choose 2 answers

A. Change the record type of a record.

B. Select a formula field for a field update.

C. Apply a specific value to a field.

D. Update the value of a field on a child object.

Correct Answer: AC

QUESTION 5

Cloud Kicks has created a screen flow for their sales team to use when they add new Leads. The screen flow collects name, email, and shoe preference.

Which two things should the administrator do to display the screen flow?

Choose 2 answers

A. Create a tab and add the screen flow to the page.

B. Install an app from the AppExchange.

C. Add the flow in the utility bar of the console.

D. Use a flow element and add the screen flow to the record page.

Correct Answer: AD

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