



# ADM-201<sup>Q&As</sup>

Administration Essentials for New Admins

**Pass Salesforce ADM-201 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.geekcert.com/adm-201.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

The Self Service Portal and Customer Portal are the same technology?

- A. Yes
- B. No

Correct Answer: B

---

#### QUESTION 2

Which of these is NOT true: it is possible to import my existing contacts from Outlook by:

- A. Clicking "set-up" and using the import wizard
- B. Sending emails to myself
- C. Connecting SFDC with Outlook and submitting contacts and leads to SFDC directly from my email

Correct Answer: B

---

#### QUESTION 3

Regardless of what language is selected on the user record, all online help is displayed in the organization default language.

- A. True
- B. False

Correct Answer: B

---

#### QUESTION 4

What are three characteristics of a master-detail relationship? Choose 3 answers

- A. Permissions for the detail record are set independently of the master.
- B. The owner field on the detail records is the owner of the master record.
- C. Roll-up summaries are supported in master-detail relationships.
- D. Each object can have up to five master-detail relationships.
- E. The master object can be a standard or custom object.

Correct Answer: ACE

---



### QUESTION 5

All of the following may be uploaded to the AppExchange Directory EXCEPT:

- A. Custom Tabs
- B. Custom Fields on Custom Objects
- C. Custom Fields on Standard Objects
- D. Custom Assignment Rules

Correct Answer: C

[ADM-201 PDF Dumps](#)

[ADM-201 VCE Dumps](#)

[ADM-201 Practice Test](#)