



ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

What are two Validation Rule Fields? Choose 2 answers

- A. Error Condition Formula
- B. Active Date
- C. Error Message
- D. Owner

Correct Answer: AC

QUESTION 2

What is not found on a Company Profile?

- A. Language, Locale, and Time Zone
- B. Profiles
- C. Licenses
- D. Storage and Used Space
- E. Manage Currencies
- F. Fiscal Years

Correct Answer: B

QUESTION 3

When is it appropriate to use the Import Wizard versus the Data Loader?

- A. Need to prevent duplicates and when the Admin needs to choose whether to trigger Workflow rules (or not)

Correct Answer: A

QUESTION 4

How can you ensure that a value is entered in a field?

- A. By Field level security
- B. By Setting property in page layout



- C. By creating a lookup field
- D. By defining pickup list values

Correct Answer: B

QUESTION 5

Which salesforce.com feature allows the org to capture ROI on online advertising?

- A. Web-to-lead
- B. Web-to-case
- C. Google adwords
- D. S-controls
- E. Online campaign

Correct Answer: C

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