



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

A customer's IT administrators require the ability to manage files efficiently across multiple data centers in different geographic locations. Which storage technology can best manage these capabilities?

- A. Easy Tier
- B. Thin Provisioning
- C. Active Cloud Engine
- D. Real-Time Compression

Correct Answer: C

QUESTION 2

A customer has a number of older storage arrays that are approaching their end of lease. The customer has 100 TB in use and is looking for a solution to easily migrate the data to new storage arrays. Which IBM solution can be proposed to meet these needs at the lowest cost?

- A. N7900
- B. XIV Gen3
- C. SAN Volume Controller with DS8800
- D. SAN Volume Controller with XIV Gen3

Correct Answer: B

QUESTION 3

A VMware customer wants to connect two data centers within 300 km of each other. The customer is looking for a two-site business continuity solution that supports VMware Site Recovery Manager and seamless storage failover. Which IBM product should be proposed to this customer?

- A. XIV with Metro Mirror
- B. DS8000 with Global Mirror
- C. Storwize V7000 with Global Mirror
- D. SAN Volume Controller stretch cluster

Correct Answer: D

QUESTION 4



A customer has a DS8870 system and wishes to add additional capacity. The customer states that most new data coming into the system will be reference data (i.e., not accessed very often). What would be an appropriate recommendation for the sales specialist to make?

- A. Add SSDs, which will create an Easy Tier pool, and then let Easy Tier migrate the reference data
- B. Add the biggest SAS drive available, and let pool rebalancing migrate the data to the least used disks
- C. Add NL-SAS drives and create an Easy Tier pool with or without SSDs, and then let Easy Tier migrate the reference data
- D. Add both SSDs and SAS or NL-SAS drives at the same time, as this is the only way to create an Easy Tier pool, and then let Easy Tier migrate the reference data

Correct Answer: C

QUESTION 5

A customer has planned a 500 Windows and Linux server consolidation project in order to use virtualization. The same customer also has a D58800 installed in production and wants to explore FCoE technology to reduce network administration and complexity as part of a server and network optimization strategy.

Which product or feature enables DS8800 to be included in the new infrastructure?

- A. SAN Volume Controller
- B. IBM Converged Switch B32
- C. FCoE DS8800 Host Adapters
- D. System Storage Productivity Center

Correct Answer: A

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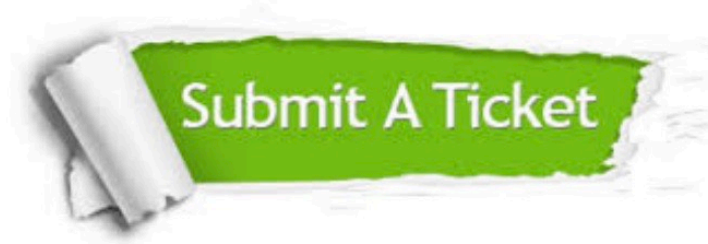
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