



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

A customer needs a way to over-allocate storage capacity to users to reduce administrative costs of manually managing allocations. Which storage efficiency feature of XIV provides this capability?

- A. Thin provisioning
- B. Flexible snapshots
- C. Massive parallelism
- D. Instant space reclamation

Correct Answer: A

QUESTION 2

A customer is looking for a solution that will handle their long-term data retention needs within the hardware. They need to avoid the potential erasure or modification of that data. Which IBM disk product provides the best solution for this customer?

- A. N7900
- B. SONAS
- C. DS3599
- D. XIV Gen3

Correct Answer: A

QUESTION 3

A large university requires a highly scalable NAS solution and would prefer to have one solution that will handle multiple protocols. What protocols does SONAS support?

- A. CIFS, NFS, SMTP, HTTP
- B. CIFS, NFS, SNMP, HTTP
- C. CIFS, NFS, RSYNC, HTTPS
- D. CIFS, NFS, FTP HTTPS

Correct Answer: D

Reference:

http://pic.dhe.ibm.com/infocenter/sonasic/sonas1ic/index.jsp?topic=%2Fcom.ibm.sonas.doc%2Fusgr_cn nctng_2_clstr.html



QUESTION 4

A NetApp and IBM storage customer is discussing Tivoli Storage Productivity Center and OnCommand Insight with a sales specialist, who points out a major advantage of IBM over NetApp. What is this advantage?

- A. discovery
- B. product pricing
- C. replication management
- D. virtual server integration

Correct Answer: A

QUESTION 5

A sales specialist is discussing FO SAN with a customer, who says that it is not the right solution for the company's needs. The customer has another solution in mind but has forgotten the exact name of it, saying only that it has something to

do with the LAN.

Which term is the customer most likely trying to articulate?

- A. SAS
- B. WAN
- C. SATA
- D. SCSI

Correct Answer: D

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