



# CPCM<sup>Q&As</sup>

Certified Professional Contracts Manager(CPCM)

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### QUESTION 1

An evolutionary roadmap for implementing the vital practices for one or more domains of organizational processes is called:

- A. Organizational Contract Management
- B. Capability Maturity Model
- C. Project Management Model
- D. People Capability Maturity Model

Correct Answer: B

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### QUESTION 2

Documentation of any contract management processes is and throughout the organization.

- A. Ad hoc and efficient
- B. Hostile and managed
- C. Ad hoc and hostile
- D. Ad hoc and inconsistent

Correct Answer: D

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### QUESTION 3

The uniform commercial code is a clear, precise document that uniformly and specifically governs all commercial transactions throughout the United States, it is a:

- A. Misconception
- B. Reality
- C. Hypothesis
- D. Practice

Correct Answer: A

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### QUESTION 4

The voluntary and unilateral relinquishment by some act or conduct of a person of a right that he or she has is known



as:

- A. Executory
- B. Apparent authority
- C. Actual authority
- D. Waiver

Correct Answer: D

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#### QUESTION 5

The shorter the time allowed developing a , the higher the risk.

- A. contract
- B. weight factor
- C. response
- D. solution

Correct Answer: C

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