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QUESTION 1

Prepare facility, use an agenda, document the agreement or know when to walk away are all activities of which phase of Contract Negotiation process?

- A. Conducting
- B. Documenting
- C. Marketing
- D. Walkthroughs

Correct Answer: A

QUESTION 2

is a key ingredient in solicitation planning and in the solicitation document to be developed.

- A. systematic procedure
- B. statement of work
- C. standard forms
- D. expert judgment

Correct Answer: B

QUESTION 3

Which of the following shows the designated performance area in the subjectively-based and evaluated incentives?

- A. Award fees
- B. Other special incentives
- C. Both A and B
- D. Neither A nor B

Correct Answer: C



QUESTION 4

What provide project offices with an effective way to create and distribute reports will increase their willingness to communicate real-time project status both internally and with customers?

- A. Wall Chart
- B. Logistics
- C. Standards
- D. Flow Chart

Correct Answer: A

QUESTION 5

The business team managing the contract process must supply both the and the to support procurement activities.

- A. time and resources
- B. resources and Risk
- C. resources and expertise
- D. planning and expertise

Correct Answer: C

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