

# **CPCM**Q&As

Certified Professional Contracts Manager(CPCM)

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#### **QUESTION 1**

The cost-plus-a-percentage-of-cost contract provides for the seller to receive reimbursement for its actual cost and a profit component, called
, equal to some predetermined percentage of its actual costs.
A. fee
B. statement
C. penalty
D. None of the above
Correct Answer: A
QUESTION 2
What can be something of value, or it can be promising to do something not required by law or promising to refrain from doing something permitted by law?
A. Irrevocability
B. Acceptance
C. Consideration
D. Conclusiveness
Correct Answer: C
QUESTION 3
Commercial products and commercial services from which reasonable prices can be established, is the suitability for which contract type?
A. Firm-fixed price
B. Firm-variable price
C. Fixed-price incentive
D. Price adjustment
Correct Answer: A

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#### **QUESTION 4**

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- A. Decision making criteria
- B. Attributed criteria
- C. Management criteria
- D. Technical criteria

Correct Answer: C

#### **QUESTION 5**

Procurement planning, solicitation planning and solicitation are activities for buyers for which phase of Contract Management Process?

- A. Pre-award
- B. Per-process-award
- C. Award
- D. Post-award

Correct Answer: A

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