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QUESTION 1

_____ is perhaps the most difficult task for the business appraiser.

- A. Getting two or more parties with different economic and business expectations to agree on projected future benefits and the risks associated with achieving those projections.
- B. Identification of partial interest.
- C. Selection of enterprise value premise.
- D. Estimation of invested capital

Correct Answer: A

QUESTION 2

_____ are excellent sources of statistical, analysis and projections of regional, national and international economic and financial conditions.

- A. Bank reviews
- B. Bank letters
- C. Federal reserve bulletin
- D. Economic summaries

Correct Answer: B

QUESTION 3

The cost approach provides a systematic framework for estimating the value of an intangible asset based on the economic principle of:

- A. Substitution
- B. Competition
- C. Double counting
- D. Asset-based approach

Correct Answer: A

QUESTION 4

It is important to point out that _____ of the business can have an impact on the valuation conclusions, especially when it comes to partnership and limited liability companies.



- A. Interim statements
- B. Financial Schedule
- C. The importance of seasonality to the subject company
- D. A different legal status

Correct Answer: D

QUESTION 5

The FASB says that, for "unobservable inputs," the valuation should include market participant assumptions about risk, even if this adjustment is different to determine. Interestingly, it breaks risk into following categories EXCEPT:

- A. The risk inherent in a particular valuation technique
- B. The risk inherent in inputs of the valuation technique
- C. The explicit risk related to a particular valuation technique
- D. The implicit risk related to a particular valuation technique

Correct Answer: CD

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