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QUESTION 1

The ASAP Focus Methodology is structured in phases. At the end of each phase, the project manager has to fill out a checklist.

What is the ultimate purpose for using a checklist at the end of each phase?

- A. To send the invoice to the customer
- B. To check if something is missing
- C. To create the progress report for the steering committee
- D. To close the current phase and proceed to the next phase

Correct Answer: D

QUESTION 2

The SAP Business All-in-One fast-start program enables partners to implement a cost-effective solution quickly. This program for SAP Business All-in-One includes innovative tools and methodologies.

Which tools are part of the fast-start program? (Choose three)

- A. Landscape Optimizer
- B. Transport Management System
- C. Demo Assistant
- D. Solution Builder
- E. Solution Configurator

Correct Answer: CDE

QUESTION 3

A customer wants to create their profit and loss statement according to the cost of sales principle.

What master data supports this requirement?

- A. Cost centre
- B. Profit centre
- C. General ledger account
- D. Segment

Correct Answer: A



QUESTION 4

Assume that a vendor supplies a group of affiliated companies.

Which master data segments of the vendor master record should contain common data for all companies? (Choose two)

- A. Company code data
- B. General data
- C. Purchase organization data
- D. Plant data

Correct Answer: BC

QUESTION 5

CO hierarchies are used to present flexible management reporting options in financial and management reporting.

To ensure the integrity and completeness of management reporting, for which CO objects does SAP require a standard hierarchy? (Choose two)

- A. Internal orders
- B. Cost elements
- C. Cost centers
- D. Profit centers

Correct Answer: CD

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