



C_ISR_60^{Q&As}

SAP Certified Application Associate - SAP for Retail with SAP ERP 6.0

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QUESTION 1

You create a sales order for the wholesale distribution chain. In the pricing analysis you notice that the customer discount you have just created has not been included.

Which of the following settings made in sales price determination in SAP Retail might be the cause of this? (Choose two)

- A. The determined pricing procedure does not contain the new condition type Customer discount.
- B. The condition record for your new customer discount was created for the wrong distribution chain.
- C. A validity date has been defined in the access sequence that is assigned to the condition type Customer discount.
- D. The condition record for the customer discount is set as: cannot be changed manually.

Correct Answer: AB

QUESTION 2

What do you need to take into account when you use article hierarchies in SAP Retail? (Choose two)

- A. Multiple assignments of articles are possible within the article category level.
- B. If you want to use the function Purchase order manager, you must use an article hierarchy.
- C. You can use planned article hierarchies to prepare changes in the active article hierarchy.
- D. There can be multiple active distribution chain-specific article hierarchies.

Correct Answer: CD

QUESTION 3

Which of the following price calculations is used when stores are supplied directly from the vendor?

- A. One-step Price Calculation
- B. Two-step Price Calculation
- C. List Variants
- D. Transfer Price

Correct Answer: A

QUESTION 4

Which of the following prerequisites must be met in SAP Retail so that the perishables planning list can be created for



certain articles? (Choose two)

- A. The articles must be listed in the site for which you perform perishables planning.
- B. The assortment list type - Perishables - must be assigned to the site.
- C. The articles must be assigned to an assortment list.
- D. A relevant assortment list profile must be assigned to the article master record.

Correct Answer: AC

QUESTION 5

What settings are required in SAP Retail to ensure that an external vendor can be determined in retail pricing for an article? (Choose two)

- A. You set the "Regular vendor" indicator in the vendor master.
- B. You create a purchasing info record for at least one external vendor.
- C. You assign a separate confirmation control key to the external vendor.
- D. You set the supply source key for the article to "Standard"?

Correct Answer: BD

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