



C_TCRM20_72^{Q&As}

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QUESTION 1

Which Customizing object is not freely definable in partner determination?

- A. Access sequence
- B. Partner function category
- C. Partner function
- D. Partner determination procedure

Correct Answer: B

QUESTION 2

You are responsible for data loads of business objects, such as business partners and sales orders, from SAP ERP to SAP CRM.

Where do you apply filters to reduce the data load?

- A. In the Customizing objects
- B. In the administration console
- C. In the BDoc Modeler
- D. In the business adapter objects

Correct Answer: D

QUESTION 3

Which of the following can you create using the Application Enhancement Tool?

Note: There are 2 correct answers to this question.

- A. Calculated fields
- B. Database tables
- C. Enhancement spots
- D. Component enhancements

Correct Answer: AB

QUESTION 4



What is the advantage of the SAP enhancement package concept?

- A. When you use SAP enhancement packages, you no longer need to do any customizing, anything is preconfigured.
- B. You can selectively activate business functions to use specific functions or processes.
- C. You no longer need to run test cases because they are automatically triggered in the background when you implement an SAP enhancement package.
- D. When you use SAP enhancement packages, you no longer need to implement SAP Support Packages.

Correct Answer: B

QUESTION 5

What is the function of business partner roles?

- A. To identify the business partner number range
- B. To specify the tax rate
- C. To classify a business partner
- D. To determine the responsible sales organization

Correct Answer: C

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