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SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP5

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QUESTION 1

What settings are mandatory when implementing a packing process based on the delivery? (Choose two)

A. Automatic packing must be activated for the relevant delivery item categories.

B. For each delivery item category, you have to decide whether the item may be packed, cannot be packed, or must be packed.

C. Material master records have to be created for the different packaging materials.

D. Packing instructions that determine the packaging materials and the rounding rules must be created.

Correct Answer: BC

QUESTION 2

What is controlled by the item category of a sales document item? (Choose three)

A. Whether an item is relevant for billing

B. Whether the availability check is performed

C. Whether an item is relevant for pricing

D. Whether schedule line items are allowed

E. Whether an item is relevant for rejection and a reason for rejection is assigned to it

Correct Answer: ACD

QUESTION 3

You are asked to enter special shipping costs in delivery documents, which will then be charged to the customer on the invoice.

What must be done to fulfill this request? (Choose two)

A. Maintain the Price Source field in copying control between the delivery and billing document at item level.

B. A pricing procedure must be defined and assigned to the delivery type.

C. Determine a suitable pricing procedure using the criteriA. sales area, delivery type, and customer pricing procedure.

D. Ensure that sales prices and discounts are copied to the delivery.

Correct Answer: AB

QUESTION 4

If the material entered in the sales order is not available, how is the user alerted to this situation?

A. The incompletion log displays the unconfirmed schedule line as a missing field.

B. The availability control screen is displayed.

C. The schedule line is marked and highlighted by the system.

D. An error message appears on the status bar alerting the user to the situation.

Correct Answer: B

QUESTION 5

How do the sales document types "rush order" and "cash sales" differ? (Choose two)

A. For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done.

B. For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary.

C. When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually.

D. For cash sales, you have to use a billing type which will post to the appropriate cash accounts. For a rush order, you can use a standard billing type for invoicing.

E. For cash sales, you have to set a lead time for the requested delivery date of 7 days from today. For rush orders you have to set it for today\\'s date.

Correct Answer: AD

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