



C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP6

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QUESTION 1

What do you have to consider when you assign sales organizations to company codes during the configuration of SD and FI? (Choose two)

- A. A sales organization can be assigned to several company codes.
- B. Sales organizations are assigned to company codes indirectly using the sales area.
- C. Several sales organizations can be assigned to one company code.
- D. Each sales organization is uniquely assigned to one company code.

Correct Answer: CD

QUESTION 2

Which of the following do you have to consider when you configure the "quotation ? sales order" sales process? (Choose two)

- A. Specify how pricing data should be handled when copying items.
- B. Set up the item category of the quotation so that it has an incompleteness procedure for a value item.
- C. Define the completion rule in the item category of the quotation as not relevant for completion.
- D. Define the Target Item Category in copying control for all manually maintained item categories in the quotation.

Correct Answer: AD

QUESTION 3

Which of the following must you set up in sales customizing to create an order-related delivery?

- A. An item category with "Item is relevant for delivery"
- B. An item category and scheduling agreement type
- C. An item category with "Schedule Line allowed"
- D. An item category and MRP type

Correct Answer: C

QUESTION 4

Which of the following can you determine for the picking process at delivery type level?

- A. Which rule is used to define the picking sequence of items



- B. Which rule is used to determine the picking location
- C. Which warehouse numbers will be proposed
- D. Whether lean warehouse management is allowed

Correct Answer: B

QUESTION 5

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Material availability date
- C. Confirmed delivery date
- D. Replenishment lead date

Correct Answer: B

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