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QUESTION 1

How does PIN authentication printing reduce the security risk associated when printing in an open office?

- A. Malicious users could guess the PIN number and retrieve confidential documents.
- B. Prevents malicious users from changing the device settings from an unsecured control panel.
- C. With an encrypted hard drive, there is no need for PIN Printing.
- D. Employees may otherwise expose company data by leaving printouts uncollected.

Correct Answer: C

QUESTION 2

Which capability of the HP Workstation Z1 is key to its serviceability?

- A. flexible placement options
- B. USB 3.0 support
- C. flexible configuration options
- D. tool-less access

Correct Answer: D

QUESTION 3

How do HP PPS Solutions go way beyond the product?

- A. by offering mobility, security, manageability, value for money, and reliability
- B. by offering the only real mobile solution out there
- C. by giving sales professionals tools to sell, like myhpsalesguide.com
- D. by deploying an HP Eco Desktop Suite

Correct Answer: A

QUESTION 4

What is the target market for a personal printer in terms of number of users per device?

- A. 1-5 users
- B. 6-15 users



- C. 10-30 users
- D. 15-60 users

Correct Answer: A

QUESTION 5

Your education customer needs to provide personal computing facilities in several dedicated computer rooms to support a large number of students at very low cost. Which product line should you offer?

- A. HP ElitePad
- B. HP Thin Clients
- C. HP Business Desktops
- D. HP EliteBook Folio 1000

Correct Answer: D

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